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COMPANY INFORMATION

Board of Directors

S. M. Mohsin	Chairman
Mujeeb Rashid	Chief Executive Officer & Managing Director
Mrs. Sitwat Mohsin	
Mehdi Mohsin	
Moaz Mohiuddin	
Syed Faisal Imam	
Umme Kulsum Imam	
Jamal Nasim – NIT Nominee	

Audit Committee

S. M. Mohsin	Chairman
Syed Faisal Imam	Member
Moaz Mohiuddin	Member

Company Secretary/CFO

Atif Fayyaz

Auditors

A.F. Ferguson & Company
Chartered Accountants

Legal Advisors

Minto & Mirza
78-Mozang Road, Lahore
Phone: (042) 36315469-70
Fax: (042) 36361531

Bankers

Habib Bank Limited
Askari Commercial Bank Limited
MCB Bank Limited
Barclays Bank plc
Standard Chartered Bank (Pakistan) Limited
National Bank of Pakistan

Share Registrar

Corplink (Private) Limited
Wings Arcade, 1-K (Commercial)
Model Town, Lahore
Phone : (042) 35839182, 35887262
Fax:(042) 35869037

Corporate Office

39-A, D-1, Gulberg III Lahore
Phones: (042) 35872392-96
Fax: (042) 35872398
E-Mail: ho@mitchells.com.pk
Website: www.mitchells.com.pk

Factory, Regional Sales Office (Central) & Farms

Renala Khurd, District Okara, Pakistan

Phones: (044) 2635907-8, 2622908

Fax: (044) 2621416

E-Mail: rnk@mitchells.com.pk

rsoc@mitchells.com.pk

Regional Sales Office (North)

Plot No. 110, Street No. 10, I - 9/2,

Industrial Area, Islamabad

Phones: 051-4443824-6

Fax : (051) 4443827

E-Mail: rson@mitchells.com.pk

Regional Sales Office (South)

Mehran VIP II, Ground Floor,

Plot 18/3 Dr. Dawood Pota Road, Karachi

Phones: (021) 35212112, 35212712 & 35219675

Fax: (021) 35673588

E-Mail: rsos@mitchells.com.pk



DIRECTORS' REVIEW

The directors are pleased to submit reviewed financial statements of the company for the half year ended March 31, 2012.

On account of continuing efforts especially in overcoming the energy crises overall business operations achieved a sustained growth.

The company's net sales recorded a growth of 31% rising from Rs. 736 million to Rs. 965 million. Exports increased by 40% showing a continuous positive trend.

Steep increase in the cost of sales from Rs. 568 million to Rs. 733 million reflects continuing rise in the material and energy prices that is likely to adversely affect the purchasing power of our consumer in the months to come. Gross-profit increased by 38 % from Rs. 168 million to Rs. 232 million. This performance was helped by our ongoing investments in Marketing activities. Profit from operations increased by 41 % and with the support of reduced financial charges, net profit increased by 103 %.

The Board of Directors would like to express their gratitude to all employees who have worked hard to achieve our common objectives.

For and on behalf of
the Board of Directors

Mujeeb Rashid
Chief Executive Officer &
Managing Director

Lahore: May 17, 2012

AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

Introduction

We have reviewed the accompanying condensed interim balance sheet of Mitchell's Fruit Farms Limited as at March 31, 2012 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity for the half year then ended (here-in-after referred to as the "condensed interim financial information"). Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review. The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarters ended March 31, 2012 and 2011 have not been reviewed, as we are required to review only the cumulative figures for the half year ended March 31, 2012.

Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review nothing has come to our attention that causes us to believe that the accompanying interim financial information as of and for the half year ended March 31, 2012 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Lahore: May 17, 2012

Name of engagement partner: Amer Raza Mir

A. F. Ferguson & Co.
Chartered Accountants



CONDENSED INTERIM BALANCE SHEET

AS AT MARCH 31, 2012 (UN-AUDITED)

	Note	March 31 2012 Rupees	September 30 2011 Rupees
EQUITY AND LIABILITIES			
CAPITAL AND RESERVES			
Authorised capital 10,000,000 (September 30, 2011: 10,000,000) ordinary shares of Rs 10 each		<u>100,000,000</u>	<u>100,000,000</u>
Issued, subscribed and paid up capital 5,040,000 (September 30, 2011: 5,040,000) ordinary shares of Rs 10 each		50,400,000	50,400,000
Reserves		9,635,878	9,635,878
Unappropriated profit		<u>320,958,188</u>	<u>299,459,093</u>
		380,994,066	359,494,971
NON-CURRENT LIABILITIES			
Deferred liabilities		88,391,500	79,710,060
CURRENT LIABILITIES			
Short term running finances		176,745,996	154,794,581
Creditors, accrued and other liabilities		139,325,989	167,503,197
Accrued finance cost on short term running finances		2,727,209	2,887,660
		318,799,194	325,185,438
CONTINGENCIES AND COMMITMENTS	5		
		<u>788,184,760</u>	<u>764,390,469</u>

The annexed notes 1 to 11 form an integral part of these condensed interim financial information.

S. M. Mohsin
Chairman

	Note	March 31 2012 Rupees	September 30 2011 Rupees
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	6	326,145,495	323,428,823
Intangible assets		1,446,040	1,606,712
Biological assets		7,120,500	7,133,000
		334,712,035	332,168,535
CURRENT ASSETS			
Stores, spares and loose tools		12,686,615	9,293,902
Stock in trade		356,658,997	312,065,976
Trade debts		50,126,686	63,244,881
Advances, deposits, prepayments and other receivables		19,026,194	34,037,404
Cash and bank balances		14,974,233	13,579,771
		453,472,725	432,221,934
		788,184,760	764,390,469

Mujeeb Rashid

Chief Executive Officer & Managing Director



CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE QUARTER AND HALF YEAR ENDED MARCH 31, 2012 (UN-AUDITED)

	January to March		October to March	
	2012	2011	2012	2011
	Rupees	Rupees	Rupees	Rupees
Sales	451,667,818	406,247,396	964,772,021	736,206,623
Cost of sales	(340,419,466)	(313,731,617)	(733,207,387)	(568,488,715)
Gross profit	111,248,352	92,515,779	231,564,634	167,717,908
Administration expenses	(20,170,032)	(18,034,991)	(36,678,293)	(31,954,521)
Distribution and marketing expenses	(49,405,385)	(37,693,348)	(108,922,100)	(75,959,301)
Other operating expenses	(2,789,836)	(2,402,049)	(5,540,146)	(3,607,331)
Other operating income	6,004,612	3,617,636	6,991,251	5,853,068
Profit from operations	44,887,711	38,003,027	87,415,346	62,049,823
Finance cost	(6,524,987)	(10,092,318)	(12,512,792)	(18,126,078)
Profit before tax	38,362,724	27,910,709	74,902,554	43,923,745
Taxation	(5,334,518)	(10,674,475)	(18,123,459)	(15,936,358)
Profit for the period	33,028,206	17,236,234	56,779,095	27,987,387
Earnings per share - Basic and diluted	6.55	3.42	11.27	5.55

The annexed notes 1 to 11 form an integral part of these condensed interim financial information.

S. M. Mohsin
Chairman

Mujeeb Rashid
Chief Executive Officer & Managing Director

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME
FOR THE QUARTER AND HALF YEAR ENDED MARCH 31, 2012 (UN-AUDITED)

MITCHELL'S

	January to March		October to March	
	2012	2011	2012	2011
	Rupees	Rupees	Rupees	Rupees
Profit for the half year ended March 31, 2012	33,028,206	17,236,234	56,779,095	27,987,387
Other comprehensive Income for the period	-	-	-	-
Total comprehensive income for the period	33,028,206	17,236,234	56,779,095	27,987,387

The annexed notes 1 to 11 form an integral part of these condensed interim financial information.

S. M. Mohsin
Chairman

Mujeeb Rashid
Chief Executive Officer & Managing Director

Mitchell's Fruit Farms Limited



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED MARCH 31, 2012 (UN-AUDITED)

	Share capital	Share premium	General reserve	Accumulated profit	Rupees Total
Balance as at September 30, 2010	50,400,000	9,335,878	300,000	246,193,884	306,229,762
Final dividend for the year ended September 30, 2010 Rs. 4 per share	-	-	-	(20,160,000)	(20,160,000)
Total Comprehensive Income for the period	-	-	-	27,987,387	27,987,387
Balance as at March 31, 2011	50,400,000	9,335,878	300,000	254,021,271	314,057,149
Total Comprehensive Income for the period	-	-	-	45,437,822	45,437,822
Balance as at September 30, 2011	50,400,000	9,335,878	300,000	299,459,093	359,494,971
Final dividend for the year ended September 30, 2011 Rs. 7 per share	-	-	-	(35,280,000)	(35,280,000)
Total Comprehensive Income for the period	-	-	-	56,779,095	56,779,095
Balance as at March 31, 2012	50,400,000	9,335,878	300,000	320,958,188	380,994,066

The annexed notes 1 to 11 form an integral part of these condensed interim financial information.

S. M. Mohsin
Chairman

Mujeeb Rashid
Chief Executive Officer & Managing Director

CONDENSED INTERIM CASH FLOW STATEMENT

FOR THE HALF YEAR ENDED MARCH 31, 2012 (UN-AUDITED)

	Note	October to March	
		2012 Rupees	2011 Rupees
Cash flows from operating activities			
Cash from / (used in) operations	8	60,668,562	(54,885,804)
Finance cost paid		(12,673,243)	(16,777,450)
Tax paid		(15,083,922)	(6,098,491)
Retirement and other benefits paid		(1,202,611)	(2,765,783)
Net cash from / (used in) operating activities		31,708,786	(80,527,528)
Cash flows from investing activities			
Purchase of property, plant and equipment		(21,873,181)	(18,181,367)
Purchase of intangible assets		-	(591,008)
Sale proceeds of property, plant and equipment		3,759,736	1,830,928
Decrease in long term loans and security deposits		-	333,719
Sale proceeds of livestock		819,700	1,110,600
Net cash used in investing activities		(17,293,745)	(15,497,128)
Cash flows from financing activities			
Dividend paid		(34,971,994)	(20,160,000)
Net cash used in financing activities		(34,971,994)	(20,160,000)
Net decrease in cash and cash equivalents		(20,556,953)	(116,184,656)
Cash and cash equivalents at beginning of the period		(141,214,810)	(158,488,131)
Cash and cash equivalents at end of the period	9	(161,771,763)	(274,672,787)

The annexed notes 1 to 11 form an integral part of these condensed interim financial information.

S. M. Mohsin
Chairman

Mujeeb Rashid
Chief Executive Officer & Managing Director



NOTES TO AND FORMING PART OF THE FINANCIAL INFORMATION FOR THE QUARTER AND HALF YEAR ENDED MARCH 31, 2012 (UN-AUDITED)

1. This condensed interim financial information is un-audited and is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984 and the listing regulations of the Karachi, Lahore and Islamabad Stock Exchanges.
2. The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the company for the year ended September 30, 2011.
3. This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 'Interim Financial Reporting' and has been reviewed by the auditors as required by the Code of Corporate Governance.
4. Income Tax expense is recognised based on management's best estimate of the weighted average annual income tax rate expected for the full financial year.

5. Contingencies and commitments

5.1 Contingencies

- (i) The company has issued guarantees in favour of Sui Northern Gas Pipelines Limited on account of payment of dues against gas consumption amounting to Rs 17.200 million (September 30, 2011: Rs 17.200 million)

5.2 Commitments

- (i) Letters of credit and purchase commitments for capital expenditure are Rs 28.237 million (September 30, 2011: Rs Nil).
- (ii) Letters of credit and purchase commitments other than capital expenditure are Rs 7.593 million (September 30, 2011: Rs 7.282 million).

	Note	March 31 2012 Rupees	September 30 2011 Rupees
6. Property, plant and equipment			
Operating fixed assets	6.1	325,100,404	308,925,644
Capital work-in-progress		1,045,091	14,503,179
		326,145,495	323,428,823
6.1 Operating fixed assets			
Opening book value		308,925,644	302,924,568
Add: Additions during the period(at cost)	6.1.1	35,331,269	39,609,560
		344,256,913	342,534,128
Less: Disposals during the period (at book value)	6.1.2	(2,573,348)	(2,547,476)
Adjustments		-	(252,945)
Depreciation charged during the period		(16,583,161)	(30,808,064)
		(19,156,509)	(33,608,485)
		325,100,404	308,925,643

	March 31 2012 Rupees	September 30 2011 Rupees
6.1.1 Detail of additions during the period		
Building on freehold land	1,391,187	75,510
Plant and machinery	27,390,581	12,407,826
Vehicles	5,022,845	4,852,350
Furniture, fixture and office equipment	185,967	337,400
Electric equipment and installations	1,038,409	21,419,934
Computer hardware	302,280	516,540
	<u>35,331,269</u>	<u>39,609,560</u>
6.1.2 Detail of disposals during the period		
Plant and machinery	422,171	1,291,688
Vehicles	2,151,177	1,255,788
	<u>2,573,348</u>	<u>2,547,476</u>
	October to March	
	2012	2011
	Rupees	Rupees
7. Transactions with related parties		
Relationship with the Company	Nature of transactions	
Associated undertakings	Purchase of goods	5,632,348
	Donations	481,140
		4,642,857
		281,140
		<u>March 31</u>
		<u>2012</u>
		<u>Rupees</u>
		<u>September 30</u>
		<u>2011</u>
		<u>Rupees</u>
Period end balances		
Receivable from related parties	191,278	3,342,674
Payable to related parties	1,222,882	1,142,440



	October to March	
	2012 Rupees	2011 Rupees
8. Cash generated from operations		
Profit before tax	74,902,554	43,923,745
Adjustment for:		
- Depreciation on property, plant and equipment	16,583,161	14,416,641
- Amortization on intangibles	160,672	132,570
- Profit on disposal of property, plant and equipment	(1,186,388)	(673,846)
- Provision for doubtful debts	9,110,989	-
- Provision for doubtful advances	-	1,000,000
- Provision for slow moving stock	-	500,000
- Material write off	9,165,106	1,802,217
- Retirement and other benefits accrued	11,010,734	6,946,445
- Profit on revaluation of live stock	(807,200)	(687,600)
- Exchange gain	(1,070,718)	(196,488)
- Finance cost	12,512,792	16,748,990
Profit before working capital changes	130,381,702	83,912,674
Effect on cash flow due to working capital changes:		
- Increase in stores, spares and loose tools	(3,392,713)	330,185
- Increase in stock-in-trade	(53,758,127)	(96,433,866)
- Decrease in trade debts	5,077,924	(18,441,067)
- Decrease in advances, deposits prepayments and other receivables	10,844,990	(4,720,789)
- Decrease in creditors, accrued and other liabilities	(28,485,214)	(19,532,941)
	(69,713,140)	(138,798,478)
	60,668,562	(54,885,804)
	March 31 2012	March 31 2011
	Rupees	Rupees
9. Cash and cash equivalents		
Cash and bank balances	14,974,233	13,994,772
Short term running finances	(176,745,996)	(288,667,559)
	(161,771,763)	(274,672,787)

10. Date of authorisation

These condensed interim financial information were authorised for issue on May ____, 2012 by the board of directors of the company.

11. Corresponding figures

Corresponding figures have been rearranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangements have been made.

S. M. Mohsin
Chairman

Mujeeb Rashid
Chief Executive Officer & Managing Director

