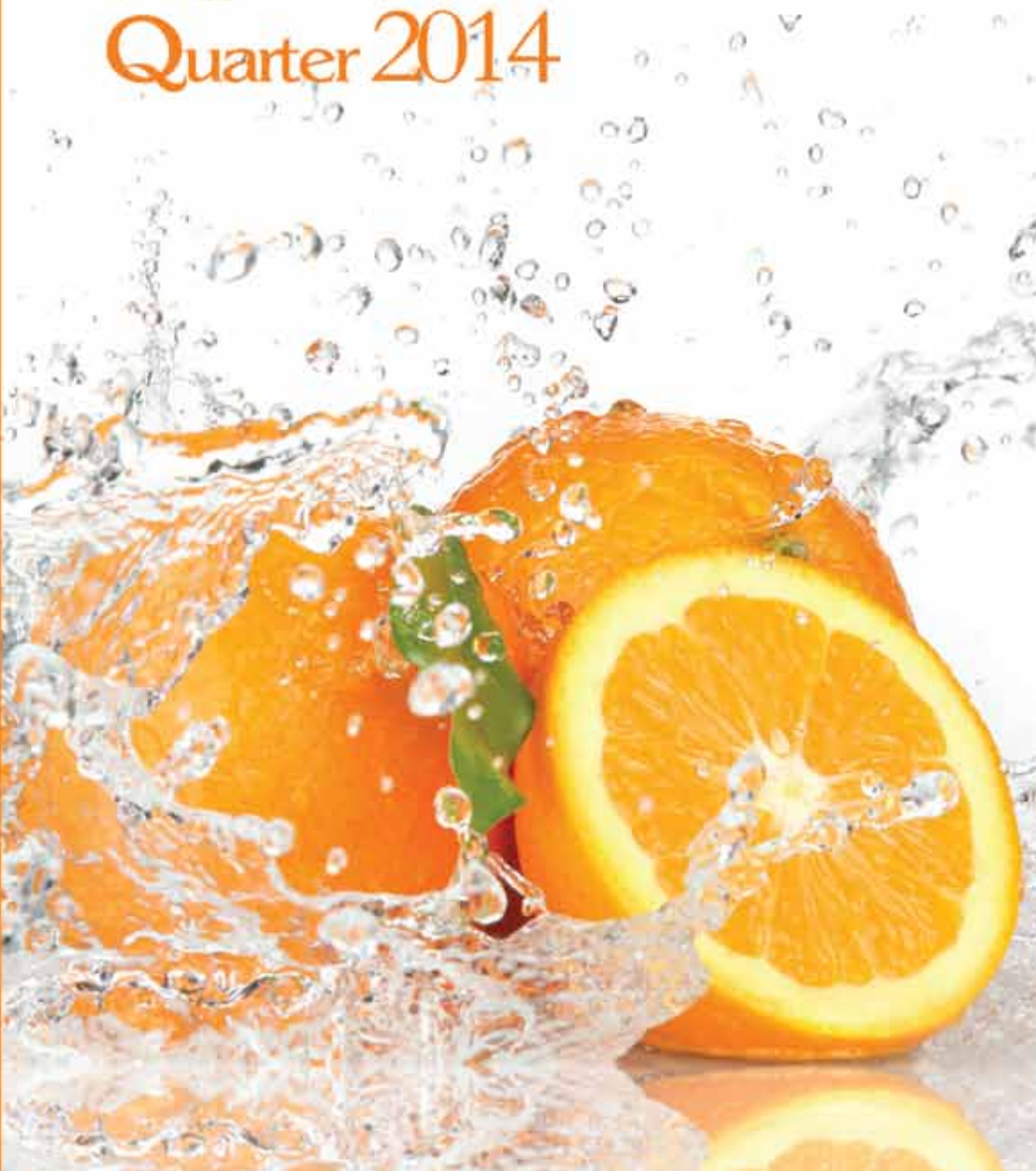




First
Quarter 2014



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Company Information

Board of Directors

S. M. Mohsin	Chairman, Non Executive Director
Mujeeb Rashid	Chief Executive Officer
Sitwat Mohsin	Non Executive Director
Mehdi Mohsin	Executive Director
Moaz Mohiuddin	Independent, Non Executive Director
Syed Faisal Imam	Non Executive Director
Umme Kulsum Imam	Non Executive Director
Jamal Nasim	Non Executive Director (NIT Nominee)

Audit Committee

Moaz Mohiuddin	Chairman
S. M. Mohsin	Member
Syed Faisal Imam	Member

Company Secretary/CFO

Atif Fayyaz

Auditors

A.F. Ferguson & Company
Chartered Accountants

Legal Advisors

Minto & Mirza
78-Mozang Road, Lahore
Phone: (042) 36315469-70
Fax: (042) 36361531

Bankers

Habib Bank Limited
Askari Bank Limited
Standard Chartered Bank (Pakistan) Limited
MCB Bank Limited
National Bank of Pakistan

Share Registrar

Corplink (Private) Limited,
Wings Arcade, 1-K (Commercial)
Model Town, Lahore
Phone : (042) 35839182, 35887262,
Fax:(042) 35869037

Corporate Office

40-A, Zafar Ali Road, Gulberg V, Lahore
Phones: (042) 35872392-96,
Fax: (042) 35872398
E-Mail: ho@mitchells.com.pk
Website: www.mitchells.com.pk

Factory, Regional Sales Office (Central) & Farms

Renala Khurd, District Okara, Pakistan
Phones: (044) 2635907-8, 2622908
Fax: (044) 2621416
E-Mail: rnk@mitchells.com.pk
rsoc@mitchells.com.pk

Regional Sales Office (North)

Plot No. 111, Street No. 10, I - 9/2,
Industrial Area, Islamabad
Phones: 051-4443824-6
Fax : (051) 4443827
E-Mail: rson@mitchells.com.pk

Regional Sales Office (South)

Mehran VIP II, Ground Floor,
Plot 18/3 Dr. Dawood Pota Road, Karachi
Phones: (021) 35212112, 35212712
& 35219675
Fax: (021) 35673588
E-Mail: rsos@mitchells.com.pk

Directors' Review

The directors are pleased to submit the un-audited financial statements of the company for the quarter ended December 31, 2013.

During this quarter, the Company has discontinued selling some very low margin products in order to direct its operational efforts on products with better operating margins. Net sales recorded a decrease of 4 % from Rs. 484 million to Rs. 462 million but the company has been able to continue growing in its popular brands. Due to continuing operational efforts the overall business sustained its momentum. Exports increased by 25% from Rs.38 million to Rs.48 million showing a continuous positive trend.

Cost of sales reduction to Rs.337 million as compared to Rs.364 million for corresponding period last year ,benefitted from better operating margins, resulted in improved gross profit ratio.

Although profit from operations was less compared to last year, the reduced impact of taxation resulted in improvement of profit after tax and earnings per share.

The Board of Directors would like to express their gratitude to all employees who have worked hard to achieve our common objectives.

For and on behalf of
the Board of Directors

Mujeeb Rashid
Chief Executive Officer

Lahore: January 28, 2014

Condensed Interim Balance Sheet

As at December 31, 2013 (Un-audited)

	December 31 2013 Rupees	September 30 2013 Rupees
CAPITAL AND RESERVES		
Authorised capital 20,000,000 (2012 : 10,000,000) ordinary shares of Rs. 10 each	200,000,000	200,000,000
Issued, subscribed and paid up capital	63,000,000	63,000,000
Reserves	9,635,878	9,635,878
Unappropriated profit	480,472,316	454,469,244
	553,108,194	527,105,122
NON-CURRENT LIABILITIES		
Deferred Liabilities	114,648,435	111,235,470
CURRENT LIABILITIES		
Short term running finances - Secured	236,368,803	97,102,844
Creditors, accrued and other liabilities	152,324,757	188,394,095
Mark up accrued on short term running finances	4,801,500	1,485,143
	393,495,060	286,982,082
CONTINGENCIES AND COMMITMENTS		
	1,061,251,689	925,322,674

	December 31 2013 Rupees	September 30 2013 Rupees
NON-CURRENT ASSETS		
Property, Plant & Equipment	411,250,724	393,166,181
Intangibles Assets	2,123,098	1,077,596
Biological Assets	8,889,800	9,573,000
Long term receivable	750,000	750,000
	423,013,622	404,566,777
CURRENT ASSETS		
Stores, spares and loose tools	16,323,761	15,026,848
Stock in trade	401,115,859	327,371,490
Trade debts	90,530,172	56,548,807
Advances, deposits, prepayments and other receivables	89,643,311	84,008,075
Cash and bank balances	40,624,964	37,800,677
	638,238,067	520,755,897
	1,061,251,689	925,322,674

Sitwat Mohsin
Director

Mujeeb Rashid
Chief Executive Officer

Condensed Interim Profit and Loss Account

For the Quarter Ended December 31, 2013 (Un-audited)

	December 31 2013 Rupees	December 31 2012 Rupees
Sales	462,213,365	483,616,017
Cost of Sales	(336,875,660)	(364,393,169)
Gross Profit	125,337,705	119,222,848
Administration expenses	(22,368,882)	(18,312,611)
Distribution and marketing expenses	(59,876,216)	(55,723,339)
Other operating expenses	(2,756,649)	(2,877,854)
Other operating income	1,992,434	2,043,396
Profit from operations	42,328,392	44,352,440
Finance cost	(5,704,347)	(6,118,096)
Profit before taxation	36,624,045	38,234,344
Taxation	(10,620,973)	(13,382,020)
Profit after taxation	26,003,072	24,852,324
Earnings per share	4.13	3.94

Sitwat Mohsin

Director

Mujeeb Rashid

Chief Executive Officer

Condensed Interim Statement of Comprehensive Income

For the Quarter Ended December 31, 2013 (Un-audited)

	December 31 2013 Rupees	December 31 2012 Rupees
Profit after taxation	26,003,072	24,852,324
Other comprehensive income for the quarter	-	-
Total comprehensive income for the quarter	<u>26,003,072</u>	<u>24,852,324</u>

Sitwat Mohsin
Director

Mujeeb Rashid
Chief Executive Officer

Condensed Interim Cash Flow Statement

For the Quarter Ended December 31, 2013 (Un-audited)

	Note	December 31 2013 Rupees	December 31 2012 Rupees
Cash flow from operating activities			
Profit before taxation		36,624,045	38,234,344
Add/(less): Adjustment for non cash charges and other items			
Depreciation		10,669,141	9,331,287
Amortization		71,518	53,796
Provision for gratuity and leave salary		5,771,525	4,428,987
Financial charges		5,704,347	6,118,096
Profit before working capital changes		58,840,576	58,166,510
Effect on cash flow due to working capital changes			
(Increase) / decrease in stores and spares		(1,296,913)	(3,320,608)
(Increase) / decrease in stock in trade		(73,744,369)	199,254
(Increase) / decrease in trade debts		(33,981,365)	(9,530,714)
(Increase) / decrease in advances, deposits excluding income tax		(11,287,853)	(14,204,630)
Increase / (decrease) in creditors, accrued and other liabilities		(36,069,338)	(7,955,578)
		(156,379,838)	(34,812,277)
Cash generated from/(used in) operations		(97,539,262)	23,354,233
Financial charges paid		(2,387,990)	(2,882,044)
Payment of gratuity and leave salary		(2,358,560)	(2,011,056)
Taxes paid		(4,968,356)	(44,534,889)
Net cash inflow/(out flow) from operating activities		(107,254,168)	(26,073,756)
Cash flow from investing activities			
Fixed capital expenditure		(29,187,503)	(10,115,165)
Net cash outflow from investing activities		(29,187,503)	(10,115,165)
Net increase / (decrease) in cash and cash equivalents		(136,441,671)	(36,188,921)
Cash and cash equivalents at the beginning of the period		(59,302,167)	(128,632,913)
Cash and cash equivalents at the end of the period	9	(195,743,838)	(164,821,834)

Sitwat Mohsin

Director

Mujeeb Rashid

Chief Executive Officer

Condensed Interim Statement of Changes in Equity

For the Quarter Ended December 31, 2013 (Un-audited)

	Share capital	Share premium	General reserve Rupees	Accumulated profit	Total
Balance as at September 30, 2012	50,400,000	9,335,878	300,000	372,529,248	432,565,126
Total Comprehensive Income for the quarter	-	-	-	24,852,324	24,852,324
Balance as at December 31, 2012	50,400,000	9,335,878	300,000	397,381,572	457,417,450
Transfer to reserve for issuance of bonus shares	-	-	12,600,000	(12,600,000)	-
Issuance of bonus shares	12,600,000	-	(12,600,000)	-	-
Final dividend for the year ended September 30, 2012 Rs. 7.5 per share	-	-	-	(37,800,000)	(37,800,000)
Total Comprehensive Income for nine months	-	-	-	107,487,672	107,487,672
Balance as at September 30, 2013	63,000,000	9,335,878	300,000	454,469,244	527,105,122
Total Comprehensive Income for the quarter	-	-	-	26,003,072	26,003,072
Balance as at December 31, 2013	63,000,000	9,335,878	300,000	480,472,316	553,108,194

Sitwat Mohsin

Director

Mujeeb Rashid

Chief Executive Officer

Selected Notes to the Condensed Interim Financial Information

For the Quarter Ended December 31, 2013 (Un-audited)

1. Mitchell's Fruit Farms Limited is a public company incorporated in Pakistan and listed on Lahore, Karachi and Islamabad Stock Exchanges. Its primary objective is to manufacture and sell various Farm and Confectionery products.
2. During the quarter, the impact of seasonal factors on sales remained minimal.
3. These accounts are unaudited and are being submitted to the shareholders, in accordance with the requirements of the Companies Ordinance, 1984.
4. The accounting policies adopted for the preparation of quarterly accounts for the period ended December 31, 2013 are the same which were applied in the preparation of preceding annual published accounts of the company.
5. The interim financial report has been prepared in compliance with International Accounting Standard No. 34, as applicable in Pakistan, in all material respects.
6. Provision in respect of taxation is based on estimated average annual effective income tax rate consistent with the annual assessment of taxes.
7. Provision in respect of Workers' Welfare Fund and Workers' Profit Participation Fund are estimated and these are subject to adjustment in the annual audited financial statements.
8. Previous period's figures have been restated, wherever necessary, for the purpose of comparison.

9. Cash and cash equivalents

	December 31 2013 Rupees	December 31 2012 Rupees
Cash and bank balances	40,624,964	25,004,634
Short term running finances	(236,368,803)	(189,826,468)
	<u>(195,743,839)</u>	<u>(164,821,834)</u>

10. Contingencies and commitments

10.1 Contingencies

There has been no significant change in contingencies since September 30, 2013.

10.2 Commitments

Commitment in respect of capital expenditure is Rs. Nil (2012: Rs. Nil).

11. The company purchased from associated undertaking goods and services amounting to Rs. 6.809 million.

Sitwat Mohsin

Director

Mujeeb Rashid

Chief Executive Officer





For the Taste of Natural Goodness

INCORPORATED IN 1933

Citrus Fruit Growers and makers of premium quality Squashes, Jam, Jellies, Marmalade, Tomato Ketchup, Sauces, Chutneys, Pastes, Pickles, Vinegars, Canned Foods, Sugar Confectioneries, Chocolates and Sugar-Free Products.

Factory & Farms:
Mitchell's Fruit Farms, Ltd.
Renala Khurd, District Okara, Pakistan
P: (+92) (44) 2622908, 2635907-8
F: (+92) (44) 2621416
E: rnk@mitchells.com.pk

Head Office:
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Lahore, Pakistan
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F: (+92) (42) 35872398
E: ho@mitchells.com.pk