MITCHELL'S®

3rd quarter 2015

Contents

Company Information

Board of Directors

S.M.Mohsin	Chairman- Non Executive Director
Mujeeb Rashid	Chief Executive officer
Sitwat Mohsin	Non Executive Director
Mehdi Mohsin	Executive Director
Moaz Mohiuddin	Independent -Non Executive Director
Syed Faisal Imam	Non Executive Director
Umme Kulsum Imam	Non Executive Director
Syeda Maimanat Mohsin	Non Executive Director
Shazad Ghaffar	Non Executive Director
Pervez Hayat Noon	Non Executive Director
Jamal Nasim	Non Executive Director (NIT Nominee)

Audit Committee

Pervez Hayat Noon	Chairman
S.M.Mohsin	Member
Syed Faisal Imam - Member	Member

Company Secretary/CFO

Nauman Munawar

Auditors

A.F. Ferguson & Company
Chartered Accountants

Legal Advisors

Minto & Mirza
78-Mozang Road, Lahore
Phone: (042) 36315469-70
Fax: (042) 36361531

Bankers

Habib Bank Limited
Askari Bank Limited
Allied Bank Limited
Standard Chartered Bank (Pakistan) Limited
MCB Bank Limited
National Bank of Pakistan

Share Registrar

Corplink (Private) Limited,
Wings Arcade, 1-K (Commercial)
Model Town, Lahore
Phone : (042) 35839182, 35887262,
Fax: (042) 35869037

Corporate Office

40-A, Zafar Ali Road, Gulberg V, Lahore
Phones: (042) 35872392-96,
Fax: (042) 35872398
E-Mail: ho@mitchells.com.pk
Website: www.mitchells.com.pk

Factory, Regional Sales Office (Central) & Farms

Renala Khurd, District Okara, Pakistan
Phones: (044) 2635907-8, 2622908
Fax: (044) 2621416
E-Mail: rnk@mitchells.com.pk
rsoc@mitchells.com.pk

Regional Sales Office (North)

Plot No. 111, Street No. 10, I - 9/2,
Industrial Area, Islamabad
Phones: (051) 4443824-6
Fax : (051) 4443827
E-Mail: rson@mitchells.com.pk

Regional Sales Office (South)

Mehran VIP II, Ground Floor,
Plot 18/3 Dr. Dawood Pota Road, Karachi
Phones: (021) 35212112, 35212712
& 35219675
Fax: (021) 35673588
E-Mail: rsos@mitchells.com.pk

Directors' Review

The directors of the company are pleased to submit the financial information of the company for the third quarter ended June 30, 2015.

The company achieved Net Sales of Rs. 473.62 million during this quarter which were lower compared than the sales of Rs. 505.47 million for the last year but showed an improvement of 11% in revenue over the second quarter this year.

Exports have registered a 31% growth over same period last year showing improvements in volumes exported across all regions.

In order to overcome the difficult business conditions being faced by us this year resulting in an overall decline in sales, the company has embarked upon taking several initiatives that will upgrade our distribution chain and include promotional activities at the secondary sales level that will provide a boost to the availability of products in the market place.

We are hopeful that these efforts will bring improved results in the time to come.

After accounting for the increased burden of financial cost and depreciation for the major capitalization made last year, the company has achieved a profit after tax of Rs. 26.17 million against Rs. 77.99 million in the corresponding period last year.

We are very hopeful that with the measures adopted and those in pipeline we will manage to close the year decently and help generate increased volumes in the coming years.

For and on behalf of
the Board of Directors

Mujeeb Rashid
Chief Executive Officer

Lahore: July 29, 2015

Condensed Interim Balance Sheet

As at June 30, 2015 (Un-audited)

	June 30 2015 Un-audited Rupees	September 30 2014 Audited Rupees
EQUITY AND LIABILITIES		
CAPITAL AND RESERVES		
Authorised capital		
20,000,000 (September 30, 2014: 20,000,000) shares of Rs. 10 each	200,000,000	200,000,000
Issued, subscribed and paid up capital		
7,875,000 (September 30, 2014: 7,875,000) ordinary shares of Rs 10 each	78,750,000	78,750,000
Reserves	9,635,878	9,635,878
Unappropriated profit	477,324,137	490,527,386
	565,719,015	578,913,264
NON-CURRENT LIABILITIES		
Deferred Liabilities	157,620,602	157,033,057
Long term loan	117,333,334	149,333,333
	274,953,936	306,366,390
CURRENT LIABILITIES		
Current portion of long term finance	42,666,666	10,666,667
Short term running finances-secured	367,507,048	331,973,482
Creditors, accrued and other liabilities	105,289,879	164,653,092
Mark up accrued on short term running finances	8,670,668	9,004,225
	525,134,261	516,297,466
CONTINGENCIES AND COMMITMENTS		
	1,365,798,212	1,401,577,120

The annexed notes 1 to 9 form an integral part of these condensed interim financial information.

	Note	June 30 2015 Un-audited Rupees	September 30 2014 Audited Rupees
ASSETS			
NON-CURRENT ASSETS			
Property, Plant & Equipment		690,348,390	684,798,311
Intangibles Assets		1,880,422	2,247,136
Biological Assets		8,157,784	9,341,334
Long term loans and deposits		1,974,780	1,974,780
		702,361,376	698,361,561
CURRENT ASSETS			
Stores, spares and loose tools		26,907,057	19,457,038
Stock in trade		288,966,292	405,756,555
Trade debts		120,538,778	96,601,581
Advances, deposits, prepayments and other receivables		208,868,884	147,086,354
Cash and bank balances		18,155,826	34,314,031
		663,436,836	703,215,559
		1,365,798,212	1,401,577,120

S. M. Mohsin
Chairman

Mujeeb Rashid
Chief Executive Officer

Condensed Interim Profit and Loss Account

For the Quarter and Nine Months Ended June 30, 2015 (Un-audited)

	April to June		October to June	
	2015	2014	2015	2014
	Rupees	Rupees	Rupees	Rupees
Sales	473,624,215	505,477,363	1,306,043,295	1,505,051,261
Cost of Sales	(363,517,689)	(380,991,145)	(974,928,842)	(1,094,102,975)
Gross Profit	110,106,527	124,486,218	331,114,454	410,948,286
Administration expenses	(24,546,403)	(25,326,336)	(73,620,299)	(72,120,875)
Distribution and marketing expenses	(62,806,884)	(63,851,743)	(195,573,924)	(195,893,648)
Other operating expenses	(1,166,817)	(2,843,023)	(3,505,683)	(10,899,633)
Other operating income	1,299,366	4,192,231	9,007,303	10,152,042
Profit from operations	22,885,789	36,657,347	67,421,851	142,186,172
Finance cost	(7,329,631)	(13,383,188)	(33,588,141)	(27,486,711)
Profit before taxation	15,556,158	23,274,159	33,833,710	114,699,461
Taxation	(3,924,515)	(4,956,940)	(7,661,959)	(36,703,828)
Profit after taxation	11,631,643	18,317,219	26,171,751	77,995,633
Earnings per share - basic and diluted	1.48	2.33	3.32	9.90

The annexed notes 1 to 9 form an integral part of these condensed interim financial information.

S. M. Mohsin
Chairman

Mujeeb Rashid
Chief Executive Officer

Condensed Interim Statement of Comprehensive Income

For the Quarter and Nine Months Ended June 30, 2015 (Un-audited)

	April to June		October to June	
	2015	2014	2015	2014
	Rupees	Rupees	Rupees	Rupees
Profit for the period	11,631,643	18,317,219	26,171,751	77,995,633
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	11,631,643	18,317,219	26,171,751	77,995,633

The annexed notes 1 to 9 form an integral part of these condensed interim financial information.

S. M. Mohsin
Chairman

Mujeeb Rashid
Chief Executive Officer

Condensed Interim Cash Flow Statement

For the Quarter and Nine Months Ended June 30, 2015 (Un-audited)

	October to June	
	2015 Rupees	2014 Rupees
Cash flow from operating activities		
Profit before taxation	33,833,710	114,699,461
Adjustment for		
Depreciation on property, plant and equipment	46,598,040	30,026,137
Amortization on intangibles	371,614	310,576
Profit on disposal of property, plant and equipment	386,716	(2,454,673)
Provision for retirement benefits	17,559,724	17,314,573
Exchange loss/ (gain)	457,965	1,671,860
Finance cost	33,588,141	27,486,711
Profit before working capital changes	132,795,910	189,054,647
Effect on cash flow due to working capital changes		
(Increase) in stores, spares and loose tools	(7,450,019)	(6,528,859)
Decrease/ (Increase) in stock-in-trade	116,790,263	(86,288,307)
(Increase) in trade debts	(24,395,161)	(47,359,216)
(Increase) in advances, deposits, prepayments and other receivables excluding income tax	(55,125,641)	(14,060,853)
(Decrease)/ Increase in creditors, accrued and other liabilities	(59,584,853)	(55,203,379)
	(29,765,411)	(209,440,616)
Cash generated from operations	103,030,498	(20,385,969)
Finance cost paid	(33,921,698)	(20,982,734)
Retirement benefits paid	(9,027,560)	(4,821,174)
Tax paid	(19,799,865)	(46,168,535)
Net cash (used in)/ from operating activities	40,281,375	(92,358,412)
Cash flows from investing activities		
Purchase of property, plant and equipment	(53,971,338)	(297,206,450)
Purchase of intangible assets	-	(1,117,020)
Sale proceeds of property, plant and equipment	729,152	5,106,277
Sale proceeds of livestock	902,200	2,206,460
(Increase)/ decrease in long-term deposits	-	(1,224,780)
Net cash used in investing activities	(52,339,986)	(292,235,513)

	October to June	
	2015 Rupees	2014 Rupees
Cash flows from financing activities		
Dividend paid	(39,633,161)	(47,250,000)
Long term loan	-	160,000,000
Net cash from / (used in) financing activities	(39,633,161)	112,750,000
Net (decrease) / increase in cash and cash equivalents	(51,691,771)	(271,843,925)
Cash and cash equivalents at beginning of the period	(297,659,451)	(59,302,167)
Cash and cash equivalents at the end of the period	(349,351,222)	(331,146,092)

The annexed notes 1 to 9 form an integral part of these condensed interim financial information.

S. M. Mohsin
Chairman

Mujeeb Rashid
Chief Executive Officer

Condensed Interim Statement of Changes in Equity

For the Quarter and Nine Months Ended June 30, 2015 (Un-audited)

	Share capital	Share premium	General reserve	Accumulated profit	Total
	------------	------------	Rupees	------------	------------
Balance as at September 30, 2013	63,000,000	9,335,878	300,000	447,284,403	519,920,281
Final dividend for the year ended September 30, 2013 Rs. 7.5 per share	-	-	-	(47,250,000)	(47,250,000)
Transfer to reserve for issuance of bonus shares	-	-	15,750,000	(15,750,000)	-
Issuance of bonus shares	15,750,000	-	(15,750,000)	-	-
Total Comprehensive Income for nine months	-	-	-	79,682,237	79,682,237
Balance as at June 30, 2014	78,750,000	9,335,878	300,000	463,966,640	552,352,518
Total Comprehensive Income for three months	-	-	-	26,560,746	26,560,746
Balance as at September 30, 2014	78,750,000	9,335,878	300,000	490,527,386	578,913,264
Final dividend for the year ended September 30, 2014 Rs. 5 per share	-	-	-	(39,375,000)	(39,375,000)
Total Comprehensive Income for nine months	-	-	-	26,171,751	26,171,751
Balance as at June 30, 2015	78,750,000	9,335,878	300,000	477,324,137	565,710,015

The annexed notes 1 to 9 form an integral part of these condensed interim financial information.

S. M. Mohsin
Chairman

Mujeeb Rashid
Chief Executive Officer

Selected Notes to the Condensed Interim Financial Information

For the Quarter and Nine Months Ended June 30, 2015 (Un-audited)

1. 1.Mitchell's Fruit Farms Limited is a public company incorporated in Pakistan and listed on Lahore,Karachi and Islamabad Stock Exchanges. It is principally engaged in manufacture and sale of various Farm and Confectionery proudcts.

2. This condensed interim financial information is un-audited and is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984 and the listing regulations of the Karachi, Lahore and Islamabad Stock Exchanges.

3. The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the company for the year ended September 30, 2014.

4. The condensed interim financial information has been prepared in compliance with International Accounting Standard No. 34, as applicable in Pakistan, in all material respects.

5. Provision in respect of taxation is based on estimated average annual effective income tax rate consistent with the annual assessment of taxes.

6. Previous period's figures have been rearranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangements have been made.

	June 30 2015 Rupees	June 30 2014 Rupees
7. Cash and cash equivalents		
Cash and bank balances	18,155,826	38,719,754
Short term running finances	(367,507,048)	(369,865,846)
	(349,351,222)	(331,146,092)

8. Contingencies and commitments

8.1 Contingencies

There has been no significant change in contingencies since September 30, 2014.

8.2 Commitments

Commitment in respect of capital expenditure is Rs. Nil (2014: Rs.Nil).

9. The company purchased from associated undertaking goods and services amounting to Rs. 6.12 million.

S. M. Mohsin
Chairman

Mujeeb Rashid
Chief Executive Officer

For the Taste of Natural Goodness

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