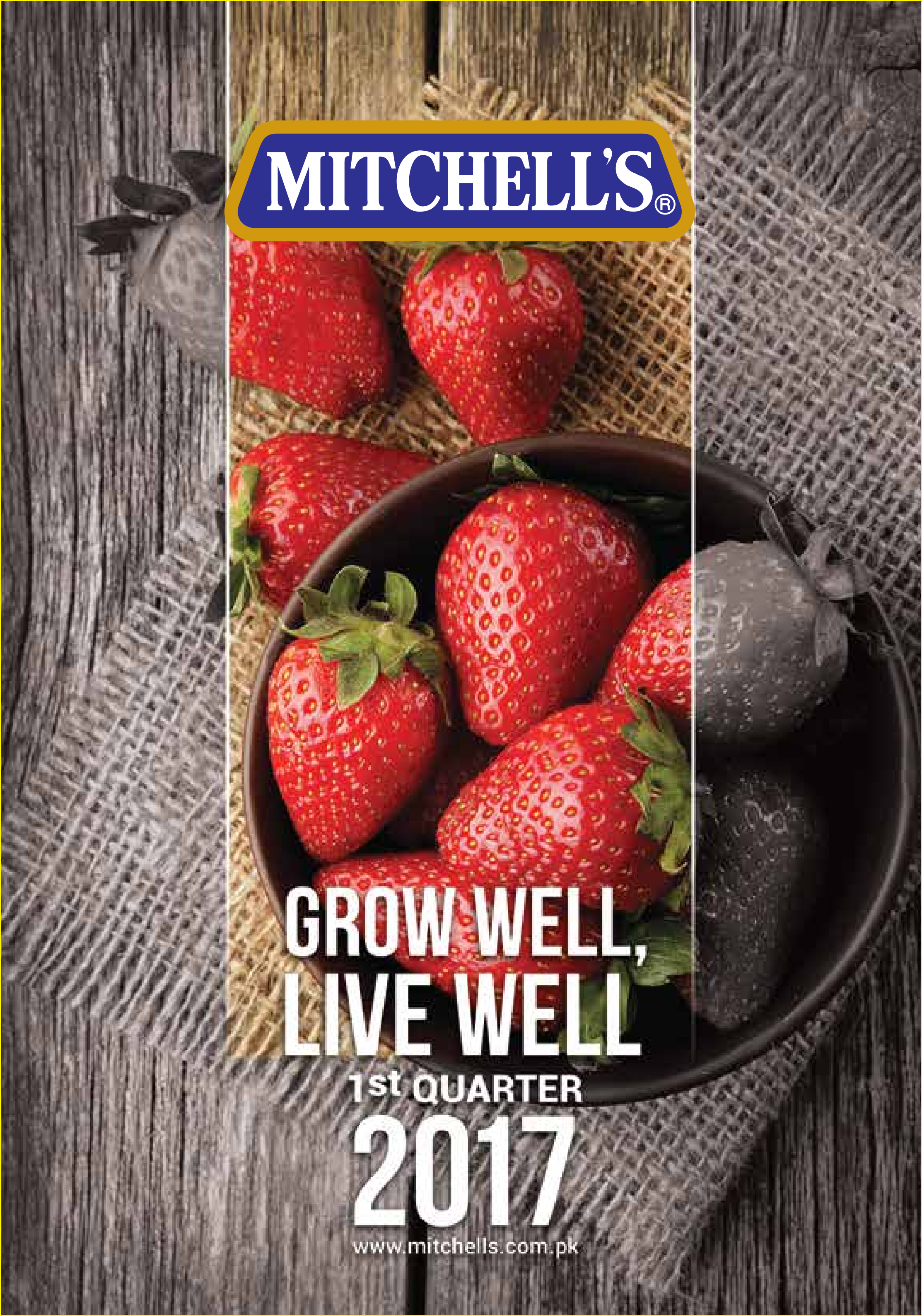
MITCHELL'S®
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1st QUARTER
2017
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Company Information

Board of Directors

S.M.Mohsin	Chairman- Non Executive Director
Muhammad Zahir	Chief Executive officer
Sitwat Mohsin	Non Executive Director
Mehdi Mohsin	Executive Director
Rizwan Bashir	Non Executive Director
Moaz Mohiuddin	Independent - Non Executive Director
Umme Kulsum Imam	Non Executive Director
Syeda Maimanat Mohsin	Non Executive Director
Shazad Ghaffar	Non Executive Director
Pervez Hayat Noon	Non Executive Director
Jamal Nasim	Non Executive Director (NIT Nominee)

Audit Committee

Pervez Hayat Noon	Chairman
S.M.Mohsin	Member
Jamal Nasim	Member

Company Secretary/CFO

Nauman Munawar

Auditors

A.F. Ferguson & Company
Chartered Accountants

Legal Advisors

Minto & Mirza
78-Mozang Road, Lahore
Phone: (042) 36315469-70
Fax: (042) 36361531

Bankers

Habib Bank Limited
Askari Bank Limited
Allied Bank Limited
Standard Chartered Bank (Pakistan) Limited
MCB Bank Limited
National Bank of Pakistan
Bank Al Habib Limited

Share Registrar

Corplink (Private) Limited,
Wings Arcade, 1-K (Commercial)
Model Town, Lahore
Phone : (042) 35839182, 35887262,
Fax: (042) 35869037

Corporate Office

40-A, Zafar Ali Road, Gulberg V, Lahore
Phones: (042) 35872392-96,
Fax: (042) 35872398
E-Mail: ho@mitchells.com.pk
Website: www.mitchells.com.pk

Factory, Regional Sales Office (Central) & Farms

Renala Khurd, District Okara, Pakistan
Phones: (044) 2635907-8, 2622908
Fax: (044) 2621416
E-Mail: rnk@mitchells.com.pk
rsoc@mitchells.com.pk

Regional Sales Office (North)

Plot No. 111, Street No. 10, I - 9/2,
Industrial Area, Islamabad
Phones: (051) 4443824-6
Fax : (051) 4443827
E-Mail: rson@mitchells.com.pk

Regional Sales Office (South)

Mehran VIP II, Ground Floor,
Plot 18/3 Dr. Dawood Pota Road, Karachi
Phones: (021) 35212112, 35212712
& 35219675
Fax: (021) 35673588
E-Mail: rsos@mitchells.com.pk

Directors' Review

Revenues for the first quarter registered positive results with net sales of Rs. 488 million posting an increase of 9% over the same quarter last year. There was significant contribution by export sales which showed a healthy growth of 27% the same period last year.

Gross profit of Rs. 129 million as against Rs. 114 million was further improved by stability in the cost of production and other cost saving measures taken at our plant.

Profit from operations stood at Rs. 23 million compared to Rs. 20 million for the corresponding period in the previous year. The company had to incur additional distribution expenses to build up the platform at the primary and secondary level of trade with the view of future business expansion.

Profit after tax for the quarter closed at Rs. 8.3 million after taking into account the provision for taxation under the law.

For and on behalf of
the Board of Directors

Muhammad Zahir
Chief Executive Officer

Lahore: January 31, 2017

ڈائریکٹرز کی جانب سے جائزہ

پچھلے سال کے اسی کوارٹر کے بالمقابل 9% کے اضافے اور 488 ملین روپے کی نیٹ سیلز کے ساتھ پہلی سہ ماہی کے ریونیوز کے مثبت نتائج سامنے آئے ہیں۔گزشتہ سال کے اسی دورانیہ میں ایکسپورٹ سیلز کی نمایاں شراکت کے ساتھ 27% زیادہ ترقی ہوئی تھی۔

114 ملین روپے کے بالمقابل 129 ملین روپے کا کل منافع پراڈکشن کی لاگت کے استحکام اور ہمارے پلانٹ پر دیگر اخراجات بچانے کے پیمانے لاگو کرنے کی بدولت آیا ہے۔

گزشتہ سال کے اسی عرصے کے دوران آنے والے 20 ملین روپے کے بالمقابل آپریشنز سے آنے والا نفع 23 ملین روپے رہا۔کمپنی کو مستقبل میں کاروبار کو ترقی دینے کے لیے ٹریڈ کے ابتدائی اور ثانوی درجے پر پلیٹ فارم بنانے کی خاطر ڈسٹری بیوشن کے اخراجات میں اضافہ کرنا پڑا۔

سہ ماہی کے اختتام پر ٹیکس کی پرویژن کے بعد نفع 8.3 ملین روپے رہا۔

بحکم بورڈ آف ڈائریکٹرز

محمد ظاہر

چیف ایگزیکٹو آفیسر

لاہور: 31 جنوری 2017ء

Condensed Interim Balance Sheet

As at December 31, 2016 (Un-audited)

	Note	December 31 2016 Rupees	September 30 2016 Rupees
EQUITY AND LIABILITIES			
CAPITAL AND RESERVES			
Authorised capital			
20,000,000 (2016: 20,000,000)			
ordinary shares of Rs. 10 each		200,000,000	200,000,000
Issued, subscribed and paid up capital			
7,875,000 (2016: 7,875,000)			
ordinary shares of Rs. 10 each		78,750,000	78,750,000
Reserves		9,635,878	9,635,878
Unappropriated profit		460,799,498	452,535,627
		549,185,376	540,921,505
NON-CURRENT LIABILITIES			
Deferred liabilities		151,237,891	149,020,349
Long term finance		85,333,333	-
		236,571,224	149,020,349
CURRENT LIABILITIES			
Current Portion of long term finance		10,666,667	106,666,665
Short term running finances		488,054,063	486,101,770
Creditors, accrued and other liabilities		121,715,756	126,610,548
Accrued finance cost on short term running finances		3,229,000	5,679,309
		623,665,486	725,058,292
CONTINGENCIES AND COMMITMENTS	9		
		1,409,422,086	1,415,000,146

	December 31 2016 Rupees	September 30 2016 Rupees
ASSETS		
NON-CURRENT ASSETS		
Property, plant and equipment	666,971,153	668,991,855
Intangible assets	1,843,638	2,076,700
Biological assets	6,257,000	8,205,000
Long term receivables	1,974,780	1,974,780
	677,046,571	681,248,335
CURRENT ASSETS		
Stores, spares and loose tools	23,421,584	26,879,437
Stock in trade	345,004,448	376,429,996
Trade debts	152,862,770	119,516,939
Advances, deposits, prepayments and other receivables	43,580,349	30,636,203
Income tax recoverable	164,455,112	160,602,743
Cash and bank balances	3,051,252	19,686,493
	732,375,515	733,751,811
	1,409,422,086	1,415,000,146

S. M. Mohsin
Chairman

Muhammad Zahir
Chief Executive Officer

Condensed Interim Profit and Loss Account

For the Quarter Ended December 31, 2016 (Un-audited)

	December 31 2016 Rupees	December 31 2015 Rupees
Sales	487,863,166	449,424,092
Cost of sales	(359,089,865)	(335,711,710)
Gross profit	128,773,301	113,712,382
Administration expenses	(26,807,373)	(26,058,522)
Distribution and marketing expenses	(80,675,218)	(69,332,755)
Other operating expenses	(367,051)	(1,046,678)
Other operating income	1,706,618	2,971,125
Profit from operations	22,630,277	20,245,552
Finance cost	(10,824,747)	(9,661,109)
Profit before tax	11,805,530	10,584,443
Taxation	(3,541,659)	(3,175,333)
Profit for the period	8,263,871	7,409,110
Earning per share	1.05	0.94

S. M. Mohsin
Chairman

Muhammad Zahir
Chief Executive Officer

Condensed Interim Statement of Comprehensive Income

For the Quarter Ended December 31, 2016 (Un-audited)

	December 31 2016 Rupees	December 31 2015 Rupees
Profit for the period	8,263,871	7,409,110
Other Comprehensive Income for the period	-	-
Total comprehensive income for the period	8,263,871	7,409,110

S. M. Mohsin
Chairman

Muhammad Zahir
Chief Executive Officer

Condensed Interim Cash Flow Statement

For the Quarter Ended December 31, 2016 (Un-audited)

	December 31 2016 Rupees	December 31 2015 Rupees
Cash flows from operating activities		
Profit before tax	11,805,530	10,584,443
Adjustment for:		
Depreciation on property, plant and equipment	16,447,605	16,447,605
Amortization on intangibles	349,593	349,593
Retirement and other benefits accrued	6,287,564	5,771,523
Exchange (Gain)/loss	38,766	-
Finance cost	10,824,747	9,661,109
Profit before working capital changes	45,753,805	42,814,273
Effect on cash flow due to working capital changes:		
- Decrease/(Increase) in stores, spares and loose tools	3,457,853	1,394,602
- Decrease/(Increase) in stock-in-trade	31,425,548	(16,630,689)
- Decrease/(Increase) in trade debts	(33,384,597)	21,714,089
- (Increase)in advances, deposits prepayments and other receivables	(12,944,146)	(33,850,393)
- Increase/(Decrease) in creditors, accrued and other liabilities	(4,894,792)	3,747,457
	(16,340,134)	(23,624,934)
Cash generated from operations	29,413,671	19,189,339
Finance cost paid	(13,275,056)	(12,004,115)
Tax paid	(7,394,029)	(11,970,254)
Retirement and other benefits paid	(4,070,022)	(1,006,453)
Net cash (used in) / generated from operating activities	4,674,565	(5,791,483)
Cash flows from investing activities		
Purchase of property, plant and equipment	(14,426,903)	(23,964,899)
Purchase of intangible assets	(116,531)	-
Sale proceeds of livestock	1,948,000	-
Net cash used in investing activities	(12,595,434)	(23,964,899)

	December 31 2016 Rupees	December 31 2015 Rupees
Cash flows from financing activities		
Repayment of long term loans	(10,666,665)	(10,666,667)
Net cash used in financing activities	(10,666,665)	(10,666,667)
Net decrease in cash and cash equivalents	(18,587,534)	(40,423,049)
Cash and cash equivalents at beginning of the period	(466,415,277)	(363,425,552)
Cash and cash equivalents at end of the period	(485,002,811)	(403,848,601)

S. M. Mohsin
Chairman

Muhammad Zahir
Chief Executive Officer

Condensed Interim Statement of Changes in Equity

For the Quarter Ended December 31, 2016 (Un-audited)

	Share capital	Share premium	General reserve	Accumulated profit	Total
	----------------------------		Rupees		----------------------------
Balance as at September 30, 2014	78,750,000	9,335,878	300,000	492,641,840	581,027,718
Final dividend for the year ended September 30, 2014 Rs. 5 per share	-	-	-	(39,375,000)	(39,375,000)
Total Comprehensive Income for the period	-	-	-	30,934,346	30,934,346
Balance as at September 30, 2015	78,750,000	9,335,878	300,000	484,201,186	572,587,064
Final dividend for the year ended September 30, 2015 Rs. 2.5 per share	-	-	-	(19,687,500)	(19,687,500)
Total Comprehensive Income for the period	-	-	-	(11,978,059)	(11,978,059)
Balance as at September 30, 2016	78,750,000	9,335,878	300,000	452,535,627	540,921,505
Total Comprehensive income for the Quarter				8,263,871	8,263,871
Balance as per December 31, 2016	78,750,000	9,335,878	300,000	460,799,498	549,185,376

S. M. Mohsin
Chairman

Muhammad Zahir
Chief Executive Officer

Selected Notes to the Condensed Interim Financial Information

For the Quarter Ended December 31, 2016 (Un-audited)

1. Mitchell's Fruit Farms Limited is a public company incorporated in Pakistan and listed on Pakistan Stock Exchanges. It is primary objective is to manufacture and sell various Farm and Confectionery products.

2. These accounts are unaudited and are being submitted to the shareholders, in accordance with the requirements of the Company Ordinance 1984.

3. The accounting policies adopted for the preparation of quarterly accounts for the period ended December 31, 2016 are the same which were applied in the preparation of preceding annual published accounts of the company.

4. The interim financial report has been prepared in compliance with International Accounting Standard No. 34, as applicable in Pakistan, in all material respects.

5. Provision in respect of taxation is based on estimated average annual effective income tax rate consistent with the annual assessment of taxes.

6. Provision in respect of Workers' Welfare Fund and Workers' Profit Participation Fund are estimated and these are subject to adjustment in the annual audited financial statements.

7. Previous period's figures have been restated, wherever necessary, for the purpose of comparison.

	December 31 2016 Rupees	December 31 2015 Rupees
8. Cash and cash equivalents		
Cash & cash bank balances	3,051,252	28,283,818
Short term running finances	(488,054,063)	(432,132,419)
	(485,002,811)	(403,848,601)

9. Contingencies and commitments

9.1 Contingencies

There has been no significant change in contingencies since September 30, 2016.

9.2 Commitments

Commitment in respect of capital expenditure is Rs. Nil (2016: Rs. Nil).

10. The company purchased from associated undertaking goods and services amounting to Rs. 2.835 million.

S. M. Mohsin
Chairman

Muhammad Zahir
Chief Executive Officer

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Citrus fruit growers and makers of premium quality Squashes, Syrups, Fruit Drinks & Nectars, Jam, Jellies, Marmalade, Tomato Ketchup, Sauces, Pickles, Vinegars, Canned Foods, Pastes & Pulps, Sugar Confectioneries, Chocolates and sugar-free products.

Factory & Farms:
Mitchell's Fruit Farms Ltd.
Renala Khurd, District Okara, Pakistan. P: (+92) (44) 2622908, 2635907-8
F: (+92)(44) 2621416 | E: rnk@mitchells.com.pk

Head Office:
40-A, Zafar Ali Road, Gulberg V, Lahore, Pakistan. P: (+92) (42) 35872393-96,
F: (+92) (42) 35872398 | E: ho@mitchells.com.pk

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Mitchell's - Sweet Indulgence
Mitchell's Chocolates